

Top tips for getting Resources/ Support

1. Be clear on what you are trying to achieve. What is the **Result** for which you need the resources/ support?
2. Identify your strengths and missings.
3. Work on what you are good at – strengths
4. Delegate or get support for your missings
5. Mindful of the **Result**, identify what specific resources/ support you need to achieve it and by when you need that resource/ support.
6. Identify who you need to **enrol** into getting that resource/ support.
7. Formulate a ‘solution’ (to the Result/ issue for which you need resources/ support) including costs, benefits and timings.
8. Make a specific **request** to the person identified above for the resource/ support you need coming from your ‘solution’.
9. Anticipate his/ her response to your request and have a ‘solution’ (not a problem or a complaint) for that as well.
10. Have a back up plan.

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