

“Right From the Start is the biggest and probably the most valuable thing we have ever done in Birse Civils. Such is the success that it is now spreading throughout Balfour Beatty Regional Civil Engineering. DSA designed the rollout and facilitated our 6 day training programme for almost 300 staff. Dave’s role integrated his previous knowledge of working with Birse, his experience of similar programmes and his coaching approach, making sure the rollout was right for us and his team efficiently facilitated the delivery to our staff.”

**Rob Adams, Managing Director,
Birse Civils Ltd.**



Essential practice implementation

DSA has been enhancing people and team performance in the construction industry since 2000. All of our coaches come from within the industry – ensuring we are *totally focussed on construction*.

We design and deliver roll out programmes for 'back to basics' or 'best practice' initiatives.

Our experience includes:

- Leading the award winning and profit enhancing Improving Construction programme for Wates Construction

“A fantastic platform to now reap the rewards for the whole organisation.”

Rod Bennion, Wates Group Managing Director.

- Costain's remarkable 'turn around' Implementing Best Practice Programme, delivered over 7 years, involving around 10,000 person days training.

“DSA has been the only external organisation involved in this very successful, performance changing programme. We see DSA as an automatic choice when seeking a facilitator, coach or change agent.”
Tony Blanch, Costain Group Business Improvement Director.

- Leading the development of the electronic based Management Plan for Mace Plus Ltd. - establishing from scratch the base operating processes for management of the fixed price lump sum contracting division.

“DSA's work is the only significant external expenditure within our Embracing Excellence Programme and as such, was high on our shareholders' radar. Did DSA deliver? – Yes. Would we use them again? – Yes. Value for money – Yes.”

Mark Castle, Mace Plus Managing Director.

- Designing and facilitating the Birse Civils Right From the Start 'back to basics' programme for 300 managers and business leaders.

“From the outset, DSA helped us to shape our thoughts on how to best achieve our goals. Dave and his team also provided the necessary support and guidance to help us deliver what we consider to be a rare, if not unique staff development programme.”

Stuart Mansley, Birse Civils Strategic Improvement Director.